

NEWSLETTER LE NOBLEVINE



Post
Festival
Edition

Le Noblevine, Domaine D'Espère, 30350 St. Jean de Serres, France
Email: galwaywine@wanadoo.fr Tel: 00 33 466 308 488

www.lvi-noblevine.com / www.GalwayBayWine.com

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The Festival of the Valleys

WINE SEMINAR

The Burren, Co. Clare, Ireland
May 28th, 29th & 30th 2010
www.festivalofthevalleys.com

Festival + Wine & Vine News

Bonjour Everyone ,

First a big thank you to all that attended our gathering last Saturday at the Festival of the Valleys in Ballyvaughan .

We outlined the problems we have with communications and supply. It was also agreed that an annual statement of accounts to be sent to each owner is an important item which will help them to decide on what to do with their wine.

The question of "What happens if I do not take all my wine?" was explored and we examined the options and explained the difficulties we are having selling off wine in bulk owing to the drop in prices over the last 5 years. We will send you a separate leaflet covering this issue showing the results from the last 5 years.

The best solution is to take your full allocation if you can Anything which you can't drink yourself can be gifted or bartered. After all each bottle is worth between 9 /10 euro but costing you no more than 6 euro .

On the upside however the situation is changing and our wines are becoming more popular so selling them for you will become an option as the number of owners grows.

Delivery problems and costs were another issues discussed . In order to reduce the costs it is necessary that all orders are processed and shipped at the same time. For this reason we will be offering 4 deliveries per year. March / June / September / & November for Christmas. We intend to hold a limited amount of stock at Cork in a bonded warehouse there . These wines will cost 1 euro a bottle more to defray the bonding and extra delivery costs.

We are now taking orders for June delivery . A revised list of all available wines will be forwarded this week . **Please Please do not forget - Payment with your order is required** . We cannot fund the duty /vat / transport costs as explained in a previous newsletter.

NEWSLETTERS: Do you receive your newsletters or do you know anyone who doesn't ? Contact us immediately @ vineowners@lvi-noblevine.com if you do or if you know of anyone who would like to be added to our mailing list .

COMMUNICATION: We need to insure everybody is kept up to date. These are difficult times for most people but in the wine trade things are improving . Big brands are suffering and wines produced by small growers such as ourselves are again becoming more popular . The reduced yields in the Languedoc this year coupled with the growing demand for the excellent new wines from the small growers should this year see a shortage of supply . Yes demand is increasing and supplies are diminishing so prices are also increasing - Good news for all row of vine owners.

THE BIG PICTURE: We now need to increase our numbers to 500 owners in order to have a full time administrator here in Ireland . This will insure that the business is developed and owners have a line of communications available at any time. The development of the business over the last 7 years has focused on the vines and wines. Top priorities included improving the quality of the wines plus building the maturation & distribution Cellar . Much time and money has been spent on R&D also . The setting up the vine ownership project in tandem with the above has meant that the promotion of the ownership scheme and setting up of structures here in Ireland have been neglected. Now it's time to bring this side of the business up to speed & up to the standard it needs to be at to sevice everyone's requirements.

MAINTENANCE CHARGES: The above administration problems has allowed the collection of maintenance charges to slip . In last month's newsletter we outlined these costs . Over 30 % have not yet paid their maintenance fees from last year and 8 % have not paid any in the last 3 years . This of course causes problems and is another reason why these new structures are required to insure communication is maintained with each owner. For the first time all queries are being answered and satisfactory solutions are being found for most problems..

La Bastide des Lavandières



Still some Summer dates available for vine owners & friends . Visit [website for more info](http://www.canaules.com)
 Use discount code: LVI 2010S to get 10% off
www.canaules.com

Festival Photo's



Do not forget to order your wine NOW.

Help us to grow by introducing a friend to this co-operative venture . Let's make our business grow together . It will increase the value of your investment and lets not forget the fun element of "Le Club". Merci

Noel



WINE ORDER FORM



Payment with Order Please

Name: _____

Address: _____

Row No. : _____

PPS Number: _____



WINE DETAILS	BOXES (6 Bottles per Box)	UNIT COST	TOTAL
COST OF WINE :			
DELIVERY COST :			
TOTAL AMOUNT TO BE PAID :			

Because it is necessary for us to pay Irish Excise & Vat up front we must receive payment for all orders before we can ship them out to the customer . **Please contact us for delivery costs before submitting your order form.** Tel Noel @ 087-2157469 . Delivery costs are based on distance + number of boxes ordered. If you live locally or you don't wish to pay delivery costs we can arrange for you to collect your wine ex Galway at Lynx Transport in Oranmore - Otherwise we deliver direct to your door .

Send your Order by e-mail , Fax or Post

E-mail: galwaywineproducer@eircom.net Fax: + 353 (0)91 876659 Post: LNV, Tallawroe , Craughwell , Co. Galway